

HIRING IS HARD!

UP TO
50%
OF EXECUTIVE NEW HIRES FAIL
WITHIN THE FIRST YEAR

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COST OF FAILED HIRE = UP TO
30%
OF FAILED HIRES SALARY

STRUCTURED INTERVIEWS ARE
2Xs
AS LIKELY TO PREDICT JOB PERFORMANCE
AS UNSTRUCTURED INTERVIEWS

COST OF A **BAD** MID-LEVEL HIRE
\$50,000


66%
OF NEW HIRES PLAN TO SEARCH
FOR JOB AT ANOTHER COMPANY
WITHIN FIRST YEAR OF HIRE


41%
OF MANAGERS HIRE WITH AN IMPLICIT BIAS
THAT IMPACTS HIRING IN NEGATIVE MANNER


ESSENTIAL!

Protect your company's time and resources, by saving \$thousands on Failed Hire Costs

TRUSTED!

Based on over 25 years of Boutique Executive Recruiting Experience for PE backed companies

CONVENIENT!

Complete online training on your schedule. Compatible for mobile devices

BENEFITS

- This program is designed to help learners increase their knowledge about hiring best practices such as Behavior Based Interviewing and Structured Interviews
- Save time and money for your organization
- Learn how to overcome common Recruiting Challenges/avoid Pitfalls, such as Failed Hires, the Halo Effect and Navigating the Complexity of Hiring
- Designed for Hiring Mid-Level and Individual Contributors
- Learn how to effectively Prepare and Conduct a Structured Candidate Interview
- Provides explicit Instruction on how to plan/build/ implement an Interview Scorecard
- Guided practice on how to create Supporting Documentation for the Interview Scorecard
- Reviews Behavior Based Interviewing as a Recruiting Best Practice
- Survey to provide feedback on training and future offerings
- Improves your Interviewing Skills to ensure New Hires are successful in first 12 months

TO RECRUIT FOR THESE TYPES OF ROLES



Director



Manager



Team Lead



Individual
Contributor

FEATURES

- Based on 25+ years of Boutique Executive Recruiting expertise
- Contains 2 courses of Narrated Lessons
- Flowchart explaining step by step actions to Plan, Build and Implement Interview Scorecard
- Links to explore content more deeply
- Quizzes to test your knowledge for the content Modules
- Printable Handouts
- Video example of Behavior Based Interviewing
- Review of supplemental HireTelligence training, coaching and assessment services
- Survey to provide feedback on training and future offerings
- Help Desk

WHO WE ARE

At BSG, we do business. At BSG, we build relationships. These relationships build insights into our client's business context and goals. And businesses are run on people. BSG finds the right talent for your context—for your goals, for your future.

HIRING IS HARD

There is a **WAR** for talent where companies need to **PULL** talent from other organizations more often than hiring out of college and training to minimum performance standards.

< 5% Unemployment Rate

< 2.55% Unemployment Rate for
College Graduates

CONTACT US

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HireTelligence 